Revenue Category	A	tual 2018	% of Total	В	udget 2018	% of Total	
Pledge Offerings	\$	556,740	60.2%	\$	540,000	66.5%	
Metered Parking	\$	136,282	14.7%	\$	65,000	8.0%	
Parking Donations / Passes	\$	70,003	7.6%	\$	64,919	8.0%	
Plate Offerings	\$	59,103	6.4%	\$	57,000	7.0%	
Grants	\$	36,872	4.0%	\$	35,000	4.3%	
Program & Outreach Reimbursement	\$	35,632	3.8%	\$	33,767	4.2%	
Facility Usage	\$	12,124	1.3%	\$	6,000	0.7%	
Prior Year Pledges	\$	7,300	0.8%	\$	-	0.0%	
Investment Income	\$	3,968	0.4%	\$	3,512	0.4%	
Ground & Organ Fund	\$	3,766	0.4%	\$	3,000	0.4%	
Economy Shop & Other	\$	3,756	0.4%	\$	4,238	0.5%	
Total Operating Revenue	\$	925,546	100%	\$	812,436	100.0%	
Endowment Draw	\$	55,000		\$	65,000		
Total Op Revenue & Endowment Draw	\$	980,546		\$	877,436		

	Act vs Bud Variance									
ı			\$	%						
%		\$	16,740	3.1%						
%		\$	71,282	109.7%						
%		\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	5,084	7.8%						
%		\$	2,103	3.7%						
%		\$	1,872	5.3%						
%		\$	1,865	5.5%						
%		\$	6,124	102.1%						
%		\$	7,300							
%		\$	456	13.0%						
%		\$	766	25.5%						
%		\$	(482)	-11.4%						
%		\$	113,110	13.9%						

Comments on Variances	
Strong pledges, goal \$540K, initial commitment \$526.1K	

Great parking revenue

Slightly stronger plate revenue

DGF not budgeted but received annually

Greater usage than anticipated

Shop closed for a few months during 2018

								Act vs Bud V	ariance
Expense Ca	tegory	Actual 2018		% of Total		Budget 2018	% of Total	\$	%
Personnel		\$	564,151	63.7%	Ş	557,309	63.5%	\$ (6,842)	-1.2%
Building & Grounds		\$	116,940	13.2%	Ş	90,428	10.3%	\$ (26,512)	-29.3%
Diocesan Pledge		\$	94,721	10.7%	\$	112,812	12.9%	\$ 18,091	16.0%
Administrative Offices		\$	32,648	3.7%	Ş	36,391	4.1%	\$ 3,743	10.3%
Income Taxes		\$	20,488	2.3%	Ş	16,407	1.9%	\$ (4,081)	-24.9%
Music		\$	18,558	2.1%	Ş	23,161	2.6%	\$ 4,603	19.9%
Insurance		\$	15,155	1.7%	\$	16,023	1.8%	\$ 868	5.4%
Adult/Children/Youth Programs		\$	9,104	1.0%	Ş	8,300	0.9%	\$ (804)	-9.7%
Property Taxes		\$	7,706	0.9%	Ş	7,594	0.9%	\$ (112)	-1.5%
Outreach		\$	5,023	0.6%	\$	6,500	0.7%	\$ 1,477	22.7%
Worship		\$	1,029	0.1%	\$	2,511	0.3%	\$ 1,482	59.0%
All Other		\$	290	0.0%	\$	-	0.0%	\$ (290)	#DIV/0!
	<b>Total Operating Expenses</b>	\$	885,813	100.0%	Ş	877,436	100%	\$ (8,377)	-1.0%

Comments on Variances								

Unfavorable expenses due to boiler repairs Credit in 2018 actuals related to prior year over payment

2018 CPA Compiliation less than budgeted 2018 actual reflection of higher parking revenue

Spent less than anticipated

Children's musical program expense higher than anticipated

Spent less than anticipated

Expected Surplus (Op Inc - Op Exp) \$ 39,733

F:\SJC\2018 Actuals\(12) YTD Dec P&L Final for Annual Meeting 1/26/2019